

# Action Guide

## Failing Your Way to Success

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### Remember:

Napoleon Hill, author of *Think and Grow Rich*, says "every adversity, every failure and every heartache carries with it the seed of an equivalent or a greater benefit." Look for the opportunity and the benefit.

### Reflections:

First, think on paper. Whenever you have a decision to make that involves risk or uncertainty, write it down and analyze it carefully. This will greatly improve your thinking.

Second, avoid taking risks where the cost of failure is high unless you have some off-setting knowledge or advantage. Never trust to luck or just hope for the best.

Third, when the downside is small and the possible benefits are large, plunge in with your whole heart and give it everything you've got. This can make all the difference between victory and defeat.

Please realize that action is the key to making positive changes in your life. Without action, knowledge is lost. Inaction will not result in *fulfillment*, *taking ACTION will!*

### Application:

Think of failure as a learning experience. What did you learn from the experience that will help you in the future? How can you use the experience to improve yourself or your situation? Ask yourself these questions:

(1) What was the mistake? \_\_\_\_\_

(2) Why did it happen? \_\_\_\_\_

(3) How could it have been prevented? \_\_\_\_\_

(4) How can I do better next time? \_\_\_\_\_

Then use what you learned from the experience to do things differently so you get different results next time.

Learn from the experience or ignore it.

**You can do it, I believe in YOU!**